



## SOLUTION SNAPSHOT

# Cannabis Industry

## DES industry experts know compliance from concept design to daily operations.

We partner with you at the outset to construct a meticulous narrative and pass state inspection. Our advanced security solutions span seed-to-sale tracking, facility surveillance and access control. DES complete technology integrations support networks, cybersecurity, voice, audiovisual and custom-built AI solutions.

## **Expertise + Compliance**

We are driven to get you operational with costeffective surveillance systems that satisfy and exceed state regulations. Our clients have a 100% pass rate on state inspections.

- Meticulously documented narrative
- Comprehensive site survey
- Enterprise-grade IP surveillance solutions

## **Unifed Security Solutions**

Gain complete visibility over your grow facility and dispensary. Mission control and smart detection triggers allow for reliable control whether you are on premise or remote.

- Perimeter control + Intrusion detection
- Access control + Remote monitoring
  - Electronic visitor management

## **Profitable Facilities**

Our range of technology solutions across one unified network provides you with a seamless business experience.

- Voice + Data + Cabling solutions
- Digital signage + Audiovisual integration
- Smart controls + Smart lighting

## **Training + Ongoing Support**

We train your staff to manage your security system. Need more support? Our support contracts cover your critical systems.

- 4-hour callback
- Camera calibrations within first 6 months
- Annual maintenance of surveillance systems

#### **CLIENTS INCLUDE:**







LEARN MORE AT
WWW.DESCOMM.COM/CANNABIS





# **CANNABIS INDUSTRY CASE STUDIES**

# CRESCO LABS

## The Challenge

Cresco Lab's Brookville grow compound covered 46,000 sq. ft. and was stocked with bulky and mobile shelving that resulted in many blind spots. Surveillance positioning had to meet state requirements while keeping operational costs low. Additionally, Cresco wanted a scalable system that could grow with its business.

## **The Solution**

DES directly advocated with state legislators to define the standards. Security systems engineers designed a 360° surveillance overlay that intelligently mapped camera positioning for greatest coverage. Deploying a multiphase action plan, DES passed Cresco Labs through state inspection ensuring it could start operations, and then moved to add capacity in Cresco's new greenhouses and laboratories. A unified network system linked their phones, visitor management database and CCTV footage into one accessible dashboard.

### **The Outcome**



Cresco is the leading supplier of cannabis to dispensaries across the state of Pennsylvania.

# THE HEALING CENTER



**Digital Signage Displays** 



**IP Phone Systems** 



Networked Point of Sale



Conference Rooms