

# Wired and Wireless LAN Solution Comparison

Explore campus wired and wireless solutions in a side-by-side comparison with Juniper, driven by Mist AI, Cisco, Meraki and Aruba. See the key features to consider when building out your campus network for the AI-Driven Enterprise.

**Let's compare\* solutions in their breadth and depth of features**



## Essential Wireless Features

<b>Installation</b>	<p>● ● ● ● ●</p> <p>Mist Installation App (IOS and Android)</p> <ul style="list-style-type: none"> <li>- Easy to scan QR Code, claim AP and place on site &amp; map can take "top of ladder" pictures that will remain in AP record if there are building changes down the road</li> </ul> <p>Auto Provisioning - plug in an AP and automatic</p> <ul style="list-style-type: none"> <li>- Site assignment</li> <li>- Dynamic Profile Assignment</li> <li>- AP Name Generation</li> </ul> <p>Speeds up installation over 5x</p>	<p>●</p> <p>App just for monitoring, no installation help</p>	<p>● ●</p> <p>Basic App, many clicks hard to use</p>	<p>● ●</p> <p>Basic App, very clunky</p>	<p>● ● ●</p> <p>ExtremeCloud IQ companion, medium class App with inventory, location, basic visibility and summaries</p>
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## Essential Wireless Features Day 1

<b>Fast AP boot</b>	<p>● ● ● ● ●</p> <p>APs boot under 20 seconds.</p>	<p>—</p> <p>~1 minute</p>	<p>—</p> <p>Several minutes</p>	<p>—</p> <p>Several minutes</p>	<p>—</p> <p>Several minutes</p>
<b>Automation and optimization</b>	<p>● ● ● ● ●</p> <p>AI for AX to automate and optimize Wi-Fi 6 network settings</p>	<p>● ●</p> <ul style="list-style-type: none"> <li>- Lack of AI intelligence</li> <li>- Manual, static configuration of features</li> <li>- Some basic automation usually generating alerts</li> </ul>	<p>● ●</p> <ul style="list-style-type: none"> <li>- Lack of AI intelligence</li> <li>- Manual, static configuration of features</li> <li>- All development done in AOS 10 when almost all customers on AOS 8 and the transition is very manual</li> </ul>	<p>● ●</p> <ul style="list-style-type: none"> <li>- Lack of AI intelligence</li> <li>- Manual, static configuration of features</li> </ul>	<p>●</p> <p>No AI for optimization</p>
<b>Inline microsegmentation</b>	<p>● ● ● ● ●</p> <p>WxLAN classifies IoT headless devices and segments by policy</p>	<p>● ●</p> <p>Stateful firewall in AP with device/app - need MX for full functionality</p>	<p>● ● ●</p> <p>Stateful firewall in controller. IoT classification requires ClearPass \$\$\$</p>	<p>●</p> <p>Requires ISE</p>	<p>● ●</p> <p>Combination of several elements from Extreme Networks to provide micro segmentation Needs extra licenses. Need extra equipment and/or software Containers supported on AP</p>

## Essential Wireless Features Day 2

<p><b>Personal WLAN (Private User Groups)</b></p>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> <li>- Self-serve Personal WLAN for segmentation</li> <li>- Unique PSK</li> <li>- Scalable (5,000)</li> </ul> <p>Watch Video ▶</p>	<ul style="list-style-type: none"> <li>●</li> </ul> <p>Shared PSK or requires one SSID per group</p>	<ul style="list-style-type: none"> <li>● ●</li> </ul> <ul style="list-style-type: none"> <li>- Requires ClearPass \$\$\$ for user/role segmentation</li> <li>- Shared PSK (24)</li> </ul>	<ul style="list-style-type: none"> <li>●</li> </ul> <ul style="list-style-type: none"> <li>- Requires ISE \$\$\$ for user/role segmentation</li> <li>- Shared PSK</li> </ul>	<ul style="list-style-type: none"> <li>● ●</li> </ul> <p>Controller allows user/role segmentation. Limited.</p> <ul style="list-style-type: none"> <li>- Shared PSK</li> <li>- PPSK supported, Unable to find maximum supported keys</li> </ul>
<p><b>AI-driven RF optimization (RRM)</b></p>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> </ul> <p>Based on reinforcement learning:</p> <ul style="list-style-type: none"> <li>- Optimizes channel/power with AI-based reinforcement learning</li> <li>- AI continuously maximizes User experience (SLE) and minimizes interference in real-time</li> <li>- Adapts dynamically on an ongoing basis while network under load learning from client experience</li> <li>- Learns and deprioritized triggered DFS channels to boost network uptime</li> <li>- Coverage SLE is an ongoing 'Site Survey'</li> </ul> <p>Watch Video ▶</p>	<ul style="list-style-type: none"> <li>● ●</li> </ul> <p>Basic RRM</p> <ul style="list-style-type: none"> <li>- will monitor DFS failure patterns</li> <li>- AP's remember their settings through power failures</li> <li>- Won't make changes in 'busy hours'</li> </ul>	<ul style="list-style-type: none"> <li>● ●</li> </ul> <p>ARM - Basic pattern recognition for comparing and optimizing low-level RF settings only across managed sites:</p> <ul style="list-style-type: none"> <li>- Not a true AI solution: doesn't leverage reinforcement learning to improve over time</li> <li>- Doesn't adjust RF to maximize user experience</li> <li>- Analyzes periodical and static data for daily but not ongoing dynamic updates</li> <li>- Requires Controller and Mobility Master for AirMatch RF optimization</li> <li>- Requires data collector appliances and NetInsight server</li> </ul>	<ul style="list-style-type: none"> <li>●</li> </ul> <p>15-year old algorithm</p> <ul style="list-style-type: none"> <li>- Based on how APs hear each other</li> <li>- Optimizes channel/power based solely on AP interference graph</li> <li>- RRM is performed on a static, periodic basis when the load is low</li> </ul>	<ul style="list-style-type: none"> <li>●</li> </ul> <p>Basic RRM. No AI/ML, requires several days of tuning</p>

## Essential Wired Features

<b>Wired assurance for provisioning and management</b>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> <li>- Measure wired experiences with Service Level Expectations (SLEs)</li> <li>- Switch templates offered within UI; use CLI for corner cases</li> <li>- Dynamic port config that works with any RADIUS server</li> <li>- Port profiles with manual or dynamic config based on endpoint type</li> </ul>	<ul style="list-style-type: none"> <li>●</li> <li>- Limited insight into wired experience</li> <li>- Switch templates are only model specific</li> <li>- Dynamic port config only works for Meraki APs</li> <li>- No concept of port profiles; ports much be tagged individually</li> </ul>	<ul style="list-style-type: none"> <li>●</li> <li>- Limited insight into wired experience</li> <li>- Many features features require CLI templates</li> <li>- Dynamic port config requires Clearpass and Mobility Controller with lock-in architectures</li> <li>- Port profiles require lots of manual config</li> </ul>	<ul style="list-style-type: none"> <li>●</li> <li>- Requires on-premises DNAC</li> <li>- No UI based templates and CLI is switch model and version specific. Expertise required in template builder</li> <li>- Dynamic port config not supported, but supported in greenfield with Cisco only devices and ISE</li> <li>- No port profiles</li> </ul>	<ul style="list-style-type: none"> <li>●</li> <li>- Limited insight into wired experience.</li> <li>- Many features require CLI templates</li> <li>- Port profiles very limited configurations</li> <li>- No automatic RMA</li> </ul>
<b>Telemetry</b>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> </ul> <p>API driven and leverages telemetry data from Juniper EX Series Switches to offer anomaly detection and identify when switch health is trending negatively</p>	<ul style="list-style-type: none"> <li>● ●</li> </ul> <p>Limited telemetry</p>	<ul style="list-style-type: none"> <li>● ●</li> </ul> <p>Telemetry for wireless, but very limited for wired switching</p>	<ul style="list-style-type: none"> <li>● ● ●</li> </ul> <p>Limited telemetry</p>	<ul style="list-style-type: none"> <li>●</li> </ul> <p>Telemetry for wireless and limited for wired switching</p>
<b>Stacking capabilities</b>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> </ul> <p>10 member stacking with standards DAC and flexible optics of various lengths up to 960 Gbps</p>	<ul style="list-style-type: none"> <li>● ● ●</li> </ul> <p>8 member stacking</p>	<ul style="list-style-type: none"> <li>● ● ●</li> </ul> <p>10 member stacking</p>	<ul style="list-style-type: none"> <li>● ● ● ●</li> </ul> <p>8 member Stackwise with proprietary cables and max of 3m length</p>	<ul style="list-style-type: none"> <li>● ● ●</li> </ul> <p>8-member stacking high bandwidth. Can support up to 40KM stacking distance. Different Gbps link supported</p>
<b>High availability for redundancy</b>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> </ul> <ul style="list-style-type: none"> <li>- Virtual Chassis leads the wiring closet solution with NSSU, GRES, high capacity backplane, etc.</li> <li>- Juniper switches support redundant hot swappable power supplies and fans</li> <li>- Offers a variety of choices: MC-LAG, ESI-LAG, EVPN-VXLAN</li> </ul>	<ul style="list-style-type: none"> <li>● ● ●</li> </ul> <p>Only stacking</p>	<ul style="list-style-type: none"> <li>● ● ●</li> </ul> <p>Only offers VSX for distribution</p>	<ul style="list-style-type: none"> <li>● ● ● ●</li> </ul> <p>Proprietary SD-Access solution and no interoperability with 3rd parties; requires DNA center to orchestrate</p>	<ul style="list-style-type: none"> <li>● ● ●</li> </ul> <p>Yes, virtual chassis SummitStack</p>

## Essential Wired Features (Cont.)

<b>Multigigabit</b>	<p>1/2.5/5/10GbE speed</p>	<p>1/2.5/5/10GbE speeds</p>	<p>1/2.5/5/10GbE speeds</p>	<p>1/2.5/5/10GbE speeds</p>	<p>1/2.5/5/10/40GbE speeds</p>
<b>Power over Ethernet</b>	<p>UPoE/PoE/PoE+.</p>	<p>UPoE/PoE/PoE+</p>	<p>Up to 60W</p>	<p>UPoE/PoE/PoE+</p>	<p>UPoE/PoE/PoE+/UPoE+</p>
<b>Integrated network access control</b>	<p>Compatible with 3rd parties such as Forescout, Clearpass, ISE, FreeRadius and other, etc.</p>	<p>Only ISE integration</p>	<p>Clearpass is compatible with 3rd parties such as Forescout, ISE, Checkpoint, etc.</p>	<p>ISE &amp; DNAC does not work with 3rd party</p>	<p>Supported Unified Policy management</p>
<b>Security</b>	<ul style="list-style-type: none"> <li>- Juniper Connected Security brings visibility and enforcement to every part of the network</li> <li>- Seclntel leverages EX Switches to quarantine compromised devices and Mist APs to monitor signs of compromise in connected devices</li> <li>- MACSEC256 on select platforms</li> <li>- FedRAMP In-Process</li> </ul>	<ul style="list-style-type: none"> <li>- ISE and Stealthwatch</li> <li>- Integration with Open DNS</li> </ul>	<ul style="list-style-type: none"> <li>- Clearpass and Policy Enforcement Firewalls (PEFs) deliver enhanced visibility and policy enforcement</li> <li>- Reliance on partners for integrated security</li> <li>- FedRAMP(cert)</li> </ul>	<ul style="list-style-type: none"> <li>- ISE and Stealthwatch</li> <li>- Integration with Open</li> <li>- DNS</li> </ul>	<ul style="list-style-type: none"> <li>- Radsec. IPSec TrustSec</li> <li>- FedRAMP(cert)</li> </ul>
<b>Common hardware building blocks</b>	<ul style="list-style-type: none"> <li>- A single operating system across the Juniper hardware portfolio</li> <li>- Common building blocks for WAN, WLAN and wired networks</li> </ul>	<p>One OS but requires complete different set of hardware (MX/MS/MR) from DNA solution - some Catalyst switching</p>	<p>Convergence of HP and Aruba switches</p> <ul style="list-style-type: none"> <li>- New OS</li> <li>- CX runs on specific hardware platforms leading to a mix of operating systems</li> </ul>	<ul style="list-style-type: none"> <li>- Multiple non-integrated products that each have their own OS</li> <li>- Some components can be migrated to the Meraki Cloud (losing features)</li> <li>- Hardware dependencies force upgrades to be DNA ready; Meraki requires a completely different set of hardware</li> </ul>	<p>Different depending on the line. New version of white box like Open switch</p>

## Essential Wired Features (Cont.)

<p><b>Fabric architectures</b></p>	<p>● ● ● ● ●</p> <p>EVPN-VXLAN, GPB, MC-LAG, ESI-LAG, VC supports 10 devices for stacking, microsegmentation</p>	<p>● ● ●</p> <ul style="list-style-type: none"> <li>- Lacks scale and full stack support for large enterprise without 100G and modular core offerings</li> <li>- some Catalyst switching</li> <li>- Does not support 3 tier deployment for bigger deployments</li> </ul>	<p>● ●</p> <p>Poor resiliency with limited EVPN-VXLAN capabilities</p>	<p>● ● ● ●</p> <p>SDA only has support for EVPN-VXLAN (proprietary using LISP)</p>	<p>● ● ●</p> <p>Virtual Chassis for Enterprise Supported BPG-EVPN Not deep enough visibility on CloudExtreme IQ</p>
<p><b>Multivendor support</b></p>	<p>● ● ● ● ●</p> <p>Built on open standard technologies like EVPN-VXLAN and NAC</p>	<p>Does not support multi vendor</p>	<p>● ● ●</p> <p>On-premises AirWave can do multi vendor, but Cloud Central can not</p>	<p>● ● ●</p> <p>Proprietary protocols</p>	<p>● ●</p> <p>Built in with open standards but very limited</p>

“ Only you can prevent network fire drills before they happen. Use AI to unlock your creative powers to reduce OpEx. ”

## Essential Access Features

<p><b>Cloud Native NAC</b></p>	<p>● ● ● ● ●</p> <p>Juniper Mist Access Assurance provides:</p> <ul style="list-style-type: none"> <li>- Automatic scaling</li> <li>- Service geo-affinity for optimal latency and service redundancy</li> <li>- Periodic hitless feature and security updates happen automatically and do not require downtime</li> <li>- Worry-free client scale, redundancy, geographic redundancy, and affinity</li> </ul>	<p>No</p>	<p>●</p> <p>Customers need to design, plan, and deploy NAC infrastructure considering:</p> <ul style="list-style-type: none"> <li>- number of client devices</li> <li>- redundancy requirements</li> <li>- geo-affinity requirements</li> </ul> <p>Any feature or security update requires:</p> <ul style="list-style-type: none"> <li>- downtime planning</li> <li>- manual execution for every server in the cluster</li> </ul>	<p>●</p> <p>Customers need to design, plan, and deploy NAC infrastructure considering:</p> <ul style="list-style-type: none"> <li>- number of client devices</li> <li>- redundancy requirements</li> <li>- geo-affinity requirements</li> </ul> <p>Any feature or security update requires:</p> <ul style="list-style-type: none"> <li>- downtime planning</li> <li>- manual execution for every server in the cluster</li> </ul>	<p>●</p> <p>Customers need to design, plan, and deploy NAC infrastructure considering:</p> <ul style="list-style-type: none"> <li>- number of client devices</li> <li>- redundancy requirements</li> <li>- geo-affinity requirements</li> </ul> <p>Any feature or security update requires:</p> <ul style="list-style-type: none"> <li>- downtime planning</li> <li>- manual execution for every server in the cluster</li> </ul>
<p><b>Simplified Policy Management</b></p>	<p>● ● ● ● ●</p> <p>Single page for policy creation and management with unified labels</p>	<p>No</p>	<p>●</p> <ul style="list-style-type: none"> <li>- Multiple pages in the UI to configure various Service Set elements (enforcement profiles, enforcement policies, roles and role mapping policies, service sets, dictionaries, etc.)</li> <li>- No unified view to see all the policies</li> <li>- Understanding and debugging hierarchy is a pain</li> </ul>	<p>● ●</p> <ul style="list-style-type: none"> <li>- Multiple pages in the UI to configure various Policy elements (authorization profiles, dictionaries, conditions etc.)</li> <li>- No unified view to see all the policies</li> <li>- Understanding and debugging hierarchy is a pain</li> </ul>	<p>● ●</p> <ul style="list-style-type: none"> <li>- Multiple tabs and no unified view to see all the policies</li> <li>- Understanding and debugging hierarchy is a pain</li> </ul>

## Essential Access Features (Cont.)

<p><b>End-to-End Visibility</b></p>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> <li>- Client visibility across wired, wireless, and NAC</li> <li>- Complete visibility from onboarding to sequences of events</li> </ul>	<p>No</p>	<ul style="list-style-type: none"> <li>●</li> <li>- No end-to-end client-event visibility</li> <li>- No sequence of events across wired, wireless, and NAC</li> <li>- When troubleshooting client connectivity experience issues, customers need to look into debug Access Tracker on ClearPass for authentication failures and troubleshoot network separately in a different product (WLC, Central, Airwave, etc.)</li> </ul>	<ul style="list-style-type: none"> <li>●</li> <li>- No end-to-end client-event visibility and no sequence of events across wired, wireless, and NAC.</li> <li>- When troubleshooting client connectivity experience issues, customers need to look into debug Live Logs on ISE for authentication failures and troubleshoot network separately in a different product (WLC, DNAC, etc.)</li> </ul>	<ul style="list-style-type: none"> <li>● ●</li> <li>- Limited end-to-end client-connection experience visibility in case of using Extreme Management Center and Extreme Control</li> <li>- Not available inside the Extreme XIQ cloud</li> <li>- No visibility into granular client network connectivity experience like DHCP, ARP, DNS</li> </ul>
<p><b>AI-Infused NAC</b></p>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> <li>Marvis:</li> <li>- Validates each and every user networking experience across wired, wireless, WAN, and NAC</li> <li>-Automatically identifies issues that could impact network and user experience</li> <li>-Highlights persistently failing clients or offenders</li> <li>-Allows admins to take action and ignore distracting “noise”</li> <li>-Provides easy hierarchical debugging and troubleshooting</li> </ul>	<p>No</p>	<ul style="list-style-type: none"> <li>●</li> <li>- No conversational interface or hierarchical debugging</li> <li>- Aruba Central AI Insights is nothing more than legacy alerting with all the noise</li> <li>- All troubleshooting processes require manual investigation of per-client logs in different products like ClearPass, DNAC, WLC, etc.</li> </ul>	<ul style="list-style-type: none"> <li>●</li> <li>- No conversational interface or hierarchical debugging</li> <li>- All troubleshooting processes require manual investigation of per-client logs in different products like ISE, DNA Center, WLC, etc.</li> </ul>	<ul style="list-style-type: none"> <li>●</li> <li>- No conversational interface or hierarchical debugging</li> <li>- All troubleshooting processes require manual investigation of per-client logs in either Extreme Management Center or Extreme XIQ Cloud, with limited visibility provided by these logs</li> <li>- Extreme XIQ AI-like features are still in early days and do not provide any substantial benefit</li> </ul>



## Architecture

<p><b>Core design</b></p>	<p>● ● ● ● ●</p> <ul style="list-style-type: none"> <li>- Controller-free modern microservices architecture</li> <li>- Service containerization</li> <li>- Quick and focused low- risk feature updates</li> <li>- Near real-time bug fixing without network disruption</li> </ul> <p>Watch Video ▶</p>	<p>● ● ●</p> <ul style="list-style-type: none"> <li>- Server (Data Center) based cloud</li> <li>- Legacy sharded database in hosted database 'cloud' (Containerized)</li> <li>- Virtual controller-based - trying to implement shard based Microservices</li> </ul>	<p>● ●</p> <ul style="list-style-type: none"> <li>- Aruba ESP is the redesign of Aruba Central (updated Airwave) with Management</li> <li>- The controller-based architecture has four different clouds</li> <li>- Users must upgrade, maintain and integrate all of the software</li> <li>- Monolithic code bases are expensive to scale and difficult to manage</li> <li>- Limited API support</li> </ul>	<p>●</p> <ul style="list-style-type: none"> <li>- Controller-based legacy monolithic software architecture</li> <li>- DNA = Lots of hardware &amp; boxes all needing proper versions</li> <li>- Confusing cloud solution if managed by Meraki (a new option)</li> </ul>	<p>● ● ●</p> <ul style="list-style-type: none"> <li>- Third-generation generation cloud</li> <li>- Legacy shared database in hosted database 'cloud'</li> <li>- Virtual controller-based</li> <li>- Controller-based legacy monolithic software architecture</li> <li>- Lack of strong cloud solution</li> <li>- Lots of hardware and boxes all needing proper versions</li> </ul>
<p><b>Scalability</b></p>	<p>● ● ● ● ●</p> <ul style="list-style-type: none"> <li>- Elastic vertical and horizontal scale</li> <li>- No expensive hardware required</li> </ul>	<p>● ●</p> <ul style="list-style-type: none"> <li>- Complex and non-elastic</li> <li>- Virtual controllers (Containers) hosted in co-located data centers</li> <li>- Require separate servers to scale (Aruba Clearpass, etc)</li> </ul>	<p>● ●</p> <ul style="list-style-type: none"> <li>- Non-elastic with more gateways/controllers required</li> <li>- Push to Aruba Central</li> </ul>	<p>● ● ●</p> <p>Non-elastic with more controllers required</p>	<p>● ● ●</p> <ul style="list-style-type: none"> <li>- Complex and non-elastic.</li> <li>- Virtual controllers hosted in co-located data centers.</li> <li>- Require separate servers and controllers to scale.</li> <li>- On-site controllers stacked</li> </ul>
<p><b>User interface</b></p>	<p>● ● ● ● ●</p> <p>Easy to configure with complete exibility on what is visible and in what order</p>	<p>● ● ●</p> <p>Good looking dashboard with limited customizability</p>	<p>● ●</p> <p>Aruba Central = Airwave with a new wrapper</p> <ul style="list-style-type: none"> <li>- Not customizable</li> <li>- Need to "look for things"</li> </ul>	<p>●</p> <p>Bulky User Interface</p> <ul style="list-style-type: none"> <li>- Non-intuitive</li> <li>- Basic things are hard to find</li> </ul>	<p>● ● ●</p> <p>Good looking dashboard with limited customizability</p>
<p><b>Programmability</b></p>	<p>● ● ● ● ●</p> <ul style="list-style-type: none"> <li>- 100% accessible through APIs</li> <li>- Support for complete IT automation, such as ticketing or web alerts</li> </ul> <p>Watch Video ▶</p>	<p>● ● ●</p> <ul style="list-style-type: none"> <li>- Limited set of APIs</li> <li>- configuration scale is only available via their APIs</li> </ul>	<p>● ●</p> <ul style="list-style-type: none"> <li>- Limited set of APIs</li> <li>- Main switching portfolio has limited APIs, new ArubaOS-CX based switches with APIs lack features and have minimal customer traction</li> </ul>	<p>●</p> <p>Limited set of APIs</p>	<p>● ●</p> <ul style="list-style-type: none"> <li>- APIs portal under ExtremeCloud IQ. No cost UI not based on APIs</li> <li>- Limited set of APIs to input information</li> <li>- Very confusing depending of the type of the controller. Swagger availability</li> </ul>

**Architecture**

<p><b>Resiliency</b></p>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> <li>- Microservice containerization</li> <li>- The failure of one service doesn't impact others</li> <li>- Network remains running if not connected to cloud</li> </ul>	<ul style="list-style-type: none"> <li>● ● ● ●</li> <li>- Redundant virtual controllers</li> <li>- Microservices implementation is in "infancy"</li> </ul>	<ul style="list-style-type: none"> <li>● ● ● ●</li> <li>- Very complex with more hardware required (controllers, mobility masters)</li> <li>- Each piece of hardware needs proper software versions</li> <li>- Version compatibility matrix is a nightmare</li> </ul>	<ul style="list-style-type: none"> <li>● ● ●</li> <li>- Complex with more hardware required</li> <li>- Each piece of hardware needs proper software versions</li> <li>- Version compatibility matrix a nightmare</li> <li>- Licensing on top of licensing</li> </ul>	<ul style="list-style-type: none"> <li>● ● ●</li> <li>- On Prem with more hardware required</li> <li>- Each piece of hardware needs proper software versions</li> <li>- Version compatibility matrix allows some of the controller, not all</li> <li>- ExtremeCloud IQ not defined</li> </ul>
<p><b>Agility</b></p>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> <li>- Modern, microservices-based cloud, instead of monolithic code base</li> <li>- Rapid updates without network disruption</li> </ul>	<ul style="list-style-type: none"> <li>● ●</li> <li>- Still building Data Centers</li> <li>- Beginning to use Microservices for specific applications such as 'splash pages'</li> </ul>	<ul style="list-style-type: none"> <li>●</li> <li>- Controller Monolithic (brittle) software with poor ability to update for new devices/apps/fixes</li> <li>- High risk to update Aruba Central - Not Microservices as they have scheduled downtimes that last for hours</li> <li>- Aruba Clearpass - Scale by adding more Clearpass Servers</li> </ul>	<ul style="list-style-type: none"> <li>●</li> <li>- Cisco DNAC</li> <li>- Monolithic (brittle) software with poor ability to update for new devices/apps/fixes</li> <li>- Multiple servers that all need right code versions</li> <li>- High risk to update</li> <li>- Steep learning curve</li> </ul>	<ul style="list-style-type: none"> <li>● ● ●</li> <li>- Controllers and hypervisors</li> <li>- Slow updates</li> <li>- Microservices architecture</li> </ul>
<p><b>Deployment flexibility and cloud management</b></p>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> <li>- Scale from the largest to the smallest enterprise businesses for rapid updates</li> <li>- Single click activation for streamline rollouts</li> <li>- Wired, Wi-Fi and WAN Assurance for full lifecycle management</li> <li>- ZTP Configuration across AP, Switch and WAN gateway</li> <li>- Template Driven</li> <li>- Use Site variables to easily customize as needed</li> </ul>	<ul style="list-style-type: none"> <li>● ● ●</li> <li>- Virtual controllers hosted in co-located data centers</li> <li>- are you going to monitor catalyst AP's or change the Catalyst AP persona to Meraki and lose many features, and very difficult to move back to DNA Center persona</li> </ul>	<ul style="list-style-type: none"> <li>● ●</li> <li>- Controller/Gateway for large customers, Aruba Central for small-midsize customers; monolithic architecture</li> <li>- No hierarchical configuration Offers on-premises and cloud solutions</li> <li>- Offered across different applications</li> <li>- Will offer on-prem Cloud option - very \$\$\$\$\$</li> </ul>	<ul style="list-style-type: none"> <li>●</li> <li>- On-premises with no cloud offering for SDA</li> <li>- Uses a centralized, proprietary controller</li> <li>- are you going to use Meraki to monitor your Catalyst AP's?</li> <li>- Why did you buy expensive DNAC</li> </ul>	<ul style="list-style-type: none"> <li>● ● ●</li> <li>- Microservices co-located data centers</li> <li>- Controller/Gateway for large customers, monolithic architecture</li> <li>- Offers on-premises and cloud solutions</li> <li>- Offered across different applications</li> </ul>

## Artificial Intelligence

<p><b>Virtual Network Assistant</b></p>	<ul style="list-style-type: none"> <li>● ● ● ●</li> <li>- Continuous learning through Supervised Machine Learning</li> <li>- Performs root cause analysis for most detected network issues</li> <li>- Supports wireless, wired and WAN at a site level</li> <li>- Troubleshoot issues instead of pulling logs</li> <li>- Can be accessed through WebUI or API</li> <li>- Built on 6 years of continuous learning and rich data science toolbox</li> </ul>	<ul style="list-style-type: none"> <li>- Dashboard</li> <li>- No virtual assistant</li> </ul>	<ul style="list-style-type: none"> <li>- Dashboard</li> <li>- No virtual assistant</li> </ul>	<ul style="list-style-type: none"> <li>●</li> <li>- Dashboard.</li> <li>- Chatbot rumored but not productized nor available to customers in beta</li> </ul>	<ul style="list-style-type: none"> <li>●</li> <li>- Dashboard and network assistant only on cloud</li> <li>- Chatbot called Co-Pilot, very limited, No AI. Allows NLP version 1.0. No query</li> <li>- In beta the last 2 years</li> </ul>
<p><b>Anomaly detection</b></p>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> <li>- Proactively identifies anomalies and uses data science tools to determine root cause</li> <li>- Leverages both Wired and Wireless SLEs for anomaly detection</li> <li>- Third-generation algorithm with ARIMA boosts efficacy</li> <li>- Anomaly detection performed across Wi-Fi, LAN, WAN, Security Domains</li> <li>- ChatGPT integrated</li> </ul>	<ul style="list-style-type: none"> <li>● ●</li> <li>- 1st generation anomaly detection algorithm</li> <li>- Will go through a weeks worth of data to find some basic anomalies</li> </ul>	<ul style="list-style-type: none"> <li>● ●</li> <li>- Limited set of anomaly detection (DHCP, AAA, RF utilization)</li> <li>- Requires NetInsight Data Collector appliance</li> </ul>	<ul style="list-style-type: none"> <li>● ●</li> <li>- 1st generation anomaly detection algorithm</li> <li>- Limited anomalies detected (DHCP, AAA, Association, Throughput)</li> <li>- Requires Cisco DNA appliances (3+)</li> </ul>	<ul style="list-style-type: none"> <li>● ● ●</li> <li>- Client 360 tracks basic anomalies</li> <li>- Pilot and CoPilot supported</li> <li>- 1st generation anomaly detection algorithm</li> <li>- Limited anomalies detected (Latency, Throughput, airtime)</li> </ul>

## Artificial Intelligence (Cont.)

<p><b>Self-driving capabilities</b></p>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> <li>- Marvis Actions Framework for self-driving or driver-assist mode (e.g. RF optimization, proactive RMA, unhealthy APs, missing VLANs, bad cables, switch config errors, etc.)</li> <li>- Validated by Mist</li> <li>- Customer Service to solve or help train system</li> <li>- Closed loop feedback providing actionable intel to administrators “bottoms up”</li> </ul>	<ul style="list-style-type: none"> <li>- Dashboards</li> <li>- No self-driving capabilities</li> <li>- Will offer “suggestions”</li> <li>- Top down - digging</li> </ul>	<ul style="list-style-type: none"> <li>●</li> <li>- Dashboards</li> <li>- Lacks self-driving, only having “driver-assist” capabilities where it provides recommendations to IT</li> <li>- Very basic driver-assist capabilities (identifies channel utilization issues and poor DHCP/AAA performance for IT to manually investigate)</li> <li>- Top down digging for next generation log files</li> </ul>	<ul style="list-style-type: none"> <li>- Dashboards</li> <li>- No self-driving capabilities</li> <li>- Top down Need to ‘nominate’ troubled user to begin any active monitoring</li> </ul>	<ul style="list-style-type: none"> <li>- Dashboards generated by basic math.</li> <li>- Lacks self-driving, only having “drive-assist” capabilities where it provides recommendations to IT</li> <li>- Limited self-driving capabilities (Latency, Throughput, Airtime).</li> </ul>
<p><b>AI-driven location</b></p>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> <li>Creation of probability surfaces in the cloud and ongoing unsupervised machine learning to constantly update the model.</li> </ul>	<ul style="list-style-type: none"> <li>●</li> <li>- Triangulation dependent on accurate map placement</li> <li>- Errors introduced by variance in BLE clients</li> </ul>	<ul style="list-style-type: none"> <li>● ● ●</li> <li>- Triangulation dependent on accurate map placement</li> <li>- Errors introduced by variance in BLE clients</li> <li>- Meridian sidelined</li> </ul>	<ul style="list-style-type: none"> <li>●</li> <li>- Requires CMX appliance onsite (even for DNA Spaces)</li> <li>- Requires 3rd party BLE integration</li> <li>- Triangulation dependent on accurate map placement. Errors introduced by variance in BLE clients</li> </ul>	<p>No</p>

## Artificial Intelligence (Cont.)

<p>AI-driven support</p>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> <li>- Mist Support utilizes Marvis to troubleshoot issues</li> <li>- Marvis efficacy is continuously evaluated and when support issues arise where data or answer is not available, we train Marvis or add the missing data collection</li> <li>- When Marvis detects a hardware failure in an AP, it can perform an automatic RMA minimizing the 'burden of proof' on IT teams rather than escalating issues with a vendor</li> <li>- As AP deployments have grown at a rapid pace, support tickets have remained flat due to the use of Mist AI</li> </ul>	<ul style="list-style-type: none"> <li>- Dashboards</li> <li>- No use of AI to automate support or support operations</li> </ul>	<ul style="list-style-type: none"> <li>- Dashboards</li> <li>- Lacks automated support capabilities driven by AI</li> <li>- Aruba AI Assist is a basic manual button to gather logs to email to Aruba Support for manual analysis</li> </ul>	<ul style="list-style-type: none"> <li>- Dashboards</li> <li>- No use of AI to automate support or support operations</li> </ul>	<ul style="list-style-type: none"> <li>- Dashboards.</li> <li>- Lacks automated support capabilities driven by AI</li> </ul>
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## AI Ops

<p><b>Service level monitoring</b></p>	<p>● ● ● ● ●</p> <ul style="list-style-type: none"> <li>- Throughput, Time to Connect, Roaming, Coverage, Capacity, AP Uptime, Switch Health</li> <li>- User/Site/Device level monitoring</li> <li>- 150+ states monitored</li> <li>- Reduce "Mean time to innocence"</li> <li>- Zoom Insights, Microsoft Teams integration</li> </ul> <p>Watch Video ▶</p>	<p>● ●</p> <ul style="list-style-type: none"> <li>- Meraki health basic log collector</li> <li>- will provide basic Time and Latency information</li> </ul>	<p>● ●</p> <ul style="list-style-type: none"> <li>- Dashboards - Basic non- real time event log monitoring</li> <li>- Requires NetInsight appliances and subscription \$</li> </ul>	<p>●</p> <ul style="list-style-type: none"> <li>- Dashboards - Basic non- real time event log monitoring</li> <li>- Requires DNA appliances \$\$\$</li> </ul>	<p>● ●</p> <ul style="list-style-type: none"> <li>- Services level monitoring. Fair with false positives some of them not correlate</li> </ul>
<p><b>Virtual assistant to accelerate help desk</b></p>	<p>● ● ● ● ●</p> <ul style="list-style-type: none"> <li>- Simple queries with integrated helpdesk based on Mist AI</li> <li>- continuous learning and evolution</li> </ul> <p>Watch Video ▶</p>	<p>Not available</p>	<p>Not available</p>	<p>Not available</p>	<p>No</p>
<p><b>Root cause identification</b></p>	<p>● ● ● ● ●</p> <ul style="list-style-type: none"> <li>- Automated event correlation using machine learning across wireless/wired/ device domains.</li> <li>- Provide real actionable intelligence.</li> </ul> <p>Watch Video ▶</p>	<p>● ● ●</p> <p>Basic root cause analysis (suggestions) based on event logs</p>	<p>●</p> <ul style="list-style-type: none"> <li>- Basic RCA for a few wireless senario's and feature-deficient ArubaOS-CX based switches which have a small installed base</li> <li>- Log based suggestions are very basic</li> </ul>	<p>●</p> <ul style="list-style-type: none"> <li>- Limited RCA</li> <li>- Requires DNA appliances \$\$\$</li> </ul>	<p>● ●</p> <ul style="list-style-type: none"> <li>- Yes, can detect root cause. Fair with false positives some of them not correlate</li> </ul>

**AI Ops (Cont.)**

<p><b>Dynamic packet capture</b></p>	<p>● ● ● ● ●</p> <ul style="list-style-type: none"> <li>- Proactively captures packets when an error event occurs in real-time</li> <li>- Eliminates need to reproduce issues as every failure has a PCAP starting before the failure and playing through it</li> <li>- No more sending out tech folks with sniffers *after* the problem has happened</li> </ul> <p>Watch Video ▶</p>	<p>Manual</p>	<p>●</p> <p>Primarily manual - limited auto capture on authentication failure events</p> <ul style="list-style-type: none"> <li>- Requires an additional, separate cloud dashboard for troubleshooting and analysis (Cape Networks)</li> <li>- Requires overlay network of Aruba UX1 wireless sensor hardware</li> </ul>	<ul style="list-style-type: none"> <li>- Intelligent Packet Capture</li> <li>- first a client needs to file a ticket</li> <li>- then the client will be tagged to collect data going forward</li> <li>- not at all automatic</li> </ul>	<p>No</p>
<p><b>Baselining and anomaly detection</b></p>	<p>● ● ● ● ●</p> <p>Proactive device/OS baselining and anomaly detection by Mist AI</p> <p>Watch Video ▶</p>	<p>● ● ●</p> <p>Medium anomaly detection</p>	<p>● ●</p> <p>Limited anomaly detection for a few states (DHCP, DNS, Assoc, Auth)</p>	<p>● ●</p> <ul style="list-style-type: none"> <li>- Limited anomaly detection</li> <li>- Requires DNA appliances \$\$\$</li> </ul>	<p>● ●</p> <p>- Anomaly detection by Pilot and CoPilot</p>
<p><b>Network analytics</b></p>	<p>● ● ● ● ●</p> <p>Deep end user data, Freemium &amp; Subscription (Premium Analytics) offering</p>	<p>● ● ●</p> <p>Full stack, very basic implementation</p>	<p>● ● ● ●</p> <ul style="list-style-type: none"> <li>- Wi-Fi only</li> <li>- Requires additional appliance (ALE)</li> </ul>	<p>● ● ●</p> <ul style="list-style-type: none"> <li>- Wi-Fi only</li> <li>- Requires additional appliance (DNAC)</li> </ul>	<p>● ● ●</p> <p>Requires additional software, licenses and support</p>

## Location Engagement and Insight

<p><b>BLE antenna in APs</b></p>	<p>● ● ● ● ●</p> <p>Patented 16-element BLE antenna array enables dynamic beam-forming</p> <p>See Product</p>	<p>●</p> <ul style="list-style-type: none"> <li>- Single integrated omni-directional BLE antenna</li> <li>- Additional 3rd party battery-powered BLE beacons required for coverage</li> </ul>	<p>●</p> <ul style="list-style-type: none"> <li>- Single integrated omni-directional BLE antenna that has poor accuracy</li> <li>- Additional Aruba battery-powered BLE beacons required for coverage</li> </ul>	<p>●</p> <ul style="list-style-type: none"> <li>- Single integrated omni-directional BLE antenna</li> <li>- Additional 3rd party battery-powered BLE beacons required for coverage</li> </ul>	<p>●</p> <ul style="list-style-type: none"> <li>- Single integrated omni-directional BLE antenna</li> </ul>
<p><b>Virtual beacons</b></p>	<p>● ● ● ● ●</p> <p>Unlimited virtual beacons per AP</p> <p>Watch Video ▶</p>	<p>No virtual beacons</p>	<p>No virtual beacons</p>	<p>No virtual beacons</p>	<p>No</p>
<p><b>Site calibration (unsupervised machine learning)</b></p>	<p>● ● ● ● ●</p> <ul style="list-style-type: none"> <li>- Unsupervised machine learning</li> <li>- Site and device calibration without administrator input</li> </ul> <p>Watch Video ▶</p>	<p>●</p> <ul style="list-style-type: none"> <li>- Requires 3rd party integration, not native</li> <li>- Does not adapt/learn radio performance for new devices</li> </ul>	<p>● ● ●</p> <ul style="list-style-type: none"> <li>- Requires accurate BLE coverage planning and manual beacon placement with mobile app during installation</li> <li>- Does not adapt/learn radio performance for new devices</li> <li>- Meridian deprioritized</li> </ul>	<p>●</p> <ul style="list-style-type: none"> <li>- Requires 3rd party BLE integration</li> <li>- Does not adapt/learn radio performance for new devices</li> </ul>	<p>● ●</p> <ul style="list-style-type: none"> <li>- Wi-Fi/AP BLE and BLE beacon for integration.</li> <li>- Does not adapt/learn or auto calibrate.</li> <li>- GPS location</li> </ul>
<p><b>Location algorithm</b></p>	<p>● ● ● ● ●</p> <ul style="list-style-type: none"> <li>- Unsupervised machine learning</li> <li>- Triangulates and adapts to varying BLE clients and changing RF</li> </ul>	<p>●</p> <ul style="list-style-type: none"> <li>- Triangulation dependent on accurate map placement</li> <li>- Errors introduced by variance in BLE clients</li> </ul>	<p>● ● ●</p> <ul style="list-style-type: none"> <li>- AOS8-AOS10 is a complete rebuild</li> <li>- Have to enter all your configuration from scratch</li> <li>- No concept of sites, all devices in one group</li> <li>- No site variables to simplify configuration</li> <li>- Controllers become Gateway's</li> <li>- No use for Mobility Masters <ul style="list-style-type: none"> <li>- eWaste</li> </ul> </li> <li>- Process usually done by partners with "weeks of work"</li> <li>- All new feature development is done in AOS10 while customer base is on AOS 8 and doesn't want to upgrade</li> </ul>	<p>●</p> <ul style="list-style-type: none"> <li>- Requires 3rd party BLE integration</li> <li>- Triangulation dependent on accurate map placement</li> <li>- Errors introduced by variance in BLE clients</li> </ul>	<p>● ●</p> <ul style="list-style-type: none"> <li>- Triangulation dependent on accurate map placement</li> <li>- Errors introduced by variance in BLE clients</li> <li>- GPS location Support Micro Location</li> </ul>



## Location Engagement and Insight (Cont.)

<b>Location analytics</b>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> <li>- BLE &amp; Wi-Fi</li> <li>- Freemium and subscription services available</li> <li>- API-first for ease of data sharing</li> </ul> <p style="text-align: center; background-color: #92d050; padding: 2px;">Watch Video ▶</p>	<ul style="list-style-type: none"> <li>●</li> </ul> <p>Wi-Fi only</p>	<ul style="list-style-type: none"> <li>●</li> </ul> <ul style="list-style-type: none"> <li>- Wi-Fi only</li> <li>- Requires additional appliance (ALE)</li> <li>- Wi-Fi based proximity tracing that has no BLE antenna array, no ML and poor accuracy</li> </ul>	<ul style="list-style-type: none"> <li>●</li> </ul> <ul style="list-style-type: none"> <li>- Wi-Fi only</li> <li>- Requires additional appliance (DNAC)</li> <li>- Requires Cisco DNA Spaces</li> </ul>	<ul style="list-style-type: none"> <li>● ●</li> </ul> <ul style="list-style-type: none"> <li>- Wi-Fi and BLE beacons</li> <li>- Wi-Fi based proximity tracing that has no BLE antenna array, no ML, and poor accuracy</li> <li>- Support real time and historical analytics</li> </ul>
<b>Asset tracking</b>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> </ul> <p>Tracking of 3rd party BLE asset tags</p>	<ul style="list-style-type: none"> <li>●</li> </ul> <p>No asset tracking</p>	<ul style="list-style-type: none"> <li>● ● ● ●</li> </ul> <ul style="list-style-type: none"> <li>- Tracking of Aruba BLE asset tags</li> <li>- Requires Aruba 3xx model APs with integrated BLE beacon or overlay deployment of Aruba AS-100 wireless sensors</li> </ul>	<ul style="list-style-type: none"> <li>●</li> </ul> <ul style="list-style-type: none"> <li>- Wi-Fi RFID tags only</li> <li>- Requires additional appliance (DNAC operational visibility)</li> </ul>	<ul style="list-style-type: none"> <li>● ●</li> </ul> <ul style="list-style-type: none"> <li>- Wi-Fi, BLE, 802.15.4</li> <li>- Requires additional software and third-party integration</li> </ul>
<b>BLE overlay for existing Wi-Fi deployments</b>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> </ul> <p>vBLE APs available</p>	<ul style="list-style-type: none"> <li>●</li> </ul> <p>No BLE overlay solution</p>	<ul style="list-style-type: none"> <li>● ●</li> </ul> <p>Requires many wall-plug battery-powered Aruba AS-100 wireless Sensors</p>	<ul style="list-style-type: none"> <li>●</li> </ul> <p>No BLE overlay solution</p>	<ul style="list-style-type: none"> <li>● ●</li> </ul> <p>Yes, BLE beacons Requires licenses, software and support</p>
<b>Open standards economics</b>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> </ul> <p>Interoperability, vendor neutral, efficient use of existing resources</p>	<ul style="list-style-type: none"> <li>● ●</li> </ul> <p>Multiple solution offering</p>	<ul style="list-style-type: none"> <li>● ● ● ●</li> </ul> <p>Multiple Solutions w/ proprietary limitations</p>	<ul style="list-style-type: none"> <li>● ●</li> </ul> <p>Multiple solution offering</p>	<ul style="list-style-type: none"> <li>● ●</li> </ul> <p>RESTful APIs</p>
<b>Comprehensive built-in applications</b>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> </ul> <p>Best of breed solution via partnerships</p>	<ul style="list-style-type: none"> <li>● ●</li> </ul> <p>Multiple solution offering</p>	<ul style="list-style-type: none"> <li>● ● ● ●</li> </ul> <p>Single vendor with proprietary limitations (mapping)</p>	<ul style="list-style-type: none"> <li>● ● ●</li> </ul> <ul style="list-style-type: none"> <li>- Workflow</li> <li>- Asset visibility rules engine</li> </ul>	<ul style="list-style-type: none"> <li>● ●</li> </ul> <p>Presence, zone tracking and asset visibility rules engine</p>
<b>Technology versatility</b>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> </ul> <ul style="list-style-type: none"> <li>- Native: Wi-Fi, vBLE</li> <li>- 3rd party integration: BLE, UWB LiDAR, Wi-Fi RADAR</li> </ul>	<ul style="list-style-type: none"> <li>● ●</li> </ul> <ul style="list-style-type: none"> <li>- Native: Wi-Fi</li> <li>- 3rd party integration: BLE, UWB</li> </ul>	<ul style="list-style-type: none"> <li>● ● ●</li> </ul> <p>Wi-Fi, BLE, UWB</p>	<ul style="list-style-type: none"> <li>● ● ● ●</li> </ul> <ul style="list-style-type: none"> <li>- Native: Wi-Fi</li> <li>- Third-party integration: BLE, UWB</li> </ul>	<ul style="list-style-type: none"> <li>● ● ●</li> </ul> <ul style="list-style-type: none"> <li>- Wi-Fi, BLE, Thread</li> <li>- 802.15.4</li> </ul>

## Future Proofing

<p>Architectural upgrades</p>	<ul style="list-style-type: none"> <li>● ● ● ● ●</li> </ul> <p>Microservices based - always upgrading</p>	<ul style="list-style-type: none"> <li>● ● ●</li> </ul> <p>Quarterly upgrades</p>	<ul style="list-style-type: none"> <li>●</li> </ul> <ul style="list-style-type: none"> <li>- AOS8-AOS10 is a complete rebuild</li> <li>- Have to enter all your configuration from scratch</li> <li>- No concept of sites, all devices in one group</li> <li>- No site variables to simplify configuration</li> <li>- Controllers become Gateway's</li> <li>- No use for Mobility Masters                             <ul style="list-style-type: none"> <li>- eWaste</li> </ul> </li> <li>- Process usually done by partners with "weeks of work"</li> <li>- All new feature development is done in AOS10 while customer base is on AOS 8 and doesn't want to upgrade</li> </ul>	<ul style="list-style-type: none"> <li>●</li> </ul> <ul style="list-style-type: none"> <li>- Monolithic upgrades to the DNAC appliances</li> <li>- Option now to have Meraki monitor your AP's</li> <li>- Option now to change your Catalyst AP 'persona' to Meraki (and lose a bunch of features)</li> </ul>	<ul style="list-style-type: none"> <li>● ●</li> </ul> <ul style="list-style-type: none"> <li>- Extreme tries to release a cloud update every 30 days, although this has been inconsistent</li> <li>- Past feature releases are very hard to find</li> </ul>
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